

PJM Stakeholder Process Training - Governance



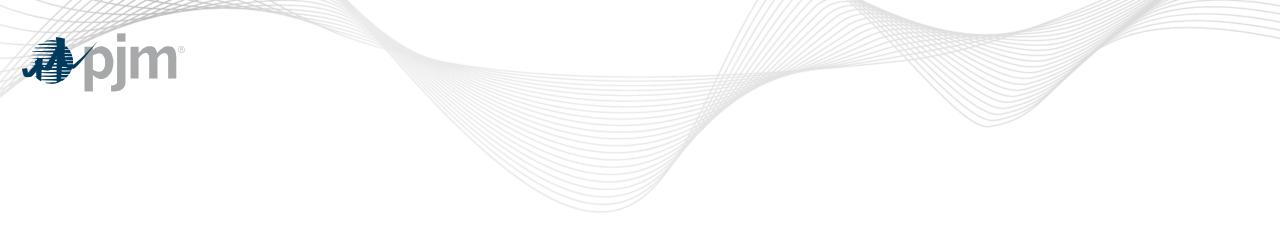
Dave Anders, Director – Stakeholder Affairs Michele Greening, Sr. Lead Stakeholder Affairs Consultant Janell Fabiano, Sr. Stakeholder Process Specialist November 12, 2021





Fundamentals of the Stakeholder Process

- PJM and Governing Documents
- Governance Structure, Membership and Sectors
- Stakeholder Process Overview
- Roles & Responsibilities of Participants
- Voting and Rules of Procedure
- Additional Resources and References



PJM and Governing Documents

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| | |

PJM & the "Big 3" Governing Documents

| | Operating Agreement Agreement among members which established PJM Interconnection, L.L.C. Governance – Board of Managers, Office of the Interconnection, Members Committee | | |
|------------|---|--|--|
| The Tariff | Open Access Transmission Tariff Rates & Terms of Service | | |
| RAA RAA | Reliability Assurance Agreement Must be a signatory to be an LSE | | |



Operating Agreement **OA**

OA HIGHLIGHTS

- Sets up the corporation and operational rules
- Governance
- Contains interchange energy market rules, RTEP protocol

Of Particular Interest:

| Sections | | | Schedules | | | | |
|----------|----------------------------------|---|---------------|--|--|--|--|
| 7 | Board | 1 | Eporav Markot | | | | |
| 8 | Members | | Energy Market | | | | |
| | Committee | 2 | Components of | | | | |
| 9 | Officers | 2 | Cost | | | | |
| | | | Dispute | | | | |
| 10 | Office of the Interconnection | 5 | 5 Resolution | | | | |
| | | | | | | | |
| 11 | Members | 6 | RTEP Protocol | | | | |

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Open Access Transmission Tariff Of Particular Interest: **OATT**

OATT HIGHLIGHTS

- Based on pro forma FERC Tariff
- Rates, terms and conditions of service

| | Ar | ticles | Attachments | | | | |
|-------------------------------|---|--------|--------------------|--------------------------|--|--|--|
| П | Point-to-Point Transmission Service | | DD | RPM | | | |
| | | | н | Zonal Transmission Rates | | | |
| III | Network Integration Transmission Service | | HH PJM Settlements | | | | |
| IV | Generation Deactivation | | K | Appendix – Energy Market | | | |
| | New Service Requests | | Μ | Market Monitoring | | | |
| VI | | | Q | Credit Policy | | | |
| | Schedules | | | | | | |
| 9 Administrative Service Fees | | | | | | | |
| | | | | | | | |



Reliability Assurance Agreement

RAA

RAA HIGHLIGHTS

- "...ensure that adequate Capacity Resources... will be planned and made available to provide reliable service to loads...in a manner consistent with the development of a robust competitive marketplace"
- Creates obligations for load serving entities

Of Particular Interest:

Article

7 Determination of Capacity Obligation

Schedules

- **4** Forecast Pool Req.
- **5** Forced Outage Rates
- 7 DR/EE
- **8.1** Fixed Resource Req.

Other Governing and Implementing Documents

GOVERNING DOCS



IMPLEMENTING DOCS

- Consolidated Transmission
 Owners Agreement
- Joint Operating Agreements (MISO, NYISO, etc.)

- Manuals (Energy Market manuals, RTEP, Transmission, Reserves, Accounting & Billing, Admin, Misc.)
 - Most endorsed by MRC
 - PJM responsibility
 - 15, 34 have different path
- Non-manual documents (Congestion Management Protocol, Regional Practices)

Other



Consolidated Transmission Owners Agreement CTOA

CTOA HIGHLIGHTS

- Establishes rights and commitments of PJM vis-à-vis TOs
- Facilitates the coordination of planning and operation
- Transfers certain planning and operating responsibilities to PJM

Of Particular Interest:

| Article | | | | | |
|---------|-----------------------------------|--|--|--|--|
| 7 | TO Filing Rights | | | | |
| 8 | TOA – Administrative Committee | | | | |





- Requires public utilities to file with the Commission all rates and charges for any transmission or sale subject to the jurisdiction of the Commission.
- Requires that tariffs, rate schedules, service agreements and contracts relevant to services offered must be filed at FERC.

Note: To approve the filings, the Commission must find that the rates are just and reasonable and not unduly discriminatory and preferential.





FPA Section 206

- Allows the Commission to modify rates upon its own motion or upon motion or complaint.
- Requires that in order to modify or replace the filed rate, the proponent of a change to the filed rate must meet a dual burden of:
 - First: establishing that the current rate is unjust and unreasonable
 - Second: establishing that the alternative rate proposal is just and reasonable

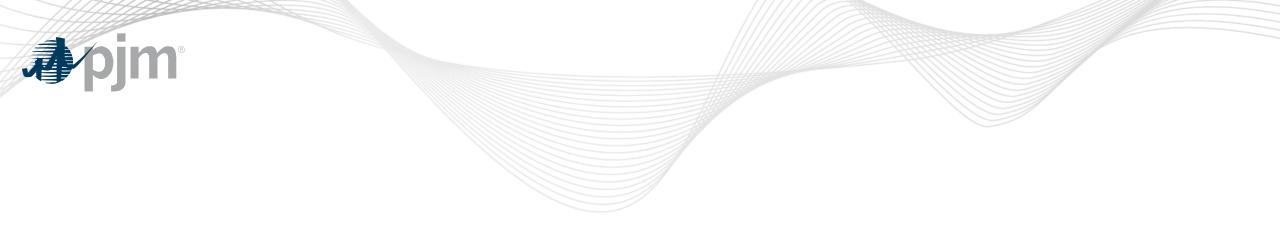
Note: It is not sufficient to simply demonstrate an alternative is superior to the current rate.





High Level: Who Can File Under 205 & 206?

| | OA | TARIFF | RAA | CTOA |
|---|--|--|---|--|
| Who can amend & under what FPA section | Requires 2/3 endorsement by Members Committee to amend under FPA 205 If 2/3 endorsement not achieved: the Board can authorize PJM to file under FPA 206 Others can seek to change the OA through filing a complaint under FPA 206 | PJM can file under FPA 205 without 2/3 endorsement of Members Committee Even though we could technically file under FPA 205 without any stakeholder process, our practice is to work toward endorsement TOs have FPA 205 filing rights over certain aspects of the Tariff But would seek Board support for making such a filing Others can seek changes to the Tariff through filing a complaint under FPA 206 | Only the Board has the ability to approve amendments to the RAA under FPA 205 We typically seek endorsement through the stakeholder process to inform the Board Others can seek changes to the RAA through filing a complaint under FPA 206 | Only parties to the CTOA can amend the CTOA under FPA 205 • Others can seek changes to the CTOA through filing a complaint under FPA 206 |



Governance Structure, Membership and Sectors



Independence and Governance Process

Independent Board of Managers

Market Monitor



- Independent Board of Managers
- Stakeholder process provide balanced stakeholder input



Typical Member Types by Sector

Transmission Owners – members owning transmission within PJM's footprint:

- · Vertically integrated utilities
- Pure transmission owners
- Merchant transmission owners

Generation Owners – members owning/controlling generation within PJM's footprint:

- Generation affiliates of vertically integrated utilities
- Merchant generation owners



• End-use customers with generation and capacity exceeding load and obligation

End-Use Customers – End-users within PJM's footprint:

- Large commercial & industrial customers
- Consumer advocates



Electric Distributors – transmission-

dependent utilities:

- Municipal utilities
- Co-operatives



Other Suppliers – members engaged in our markets that do not qualify in another sector:

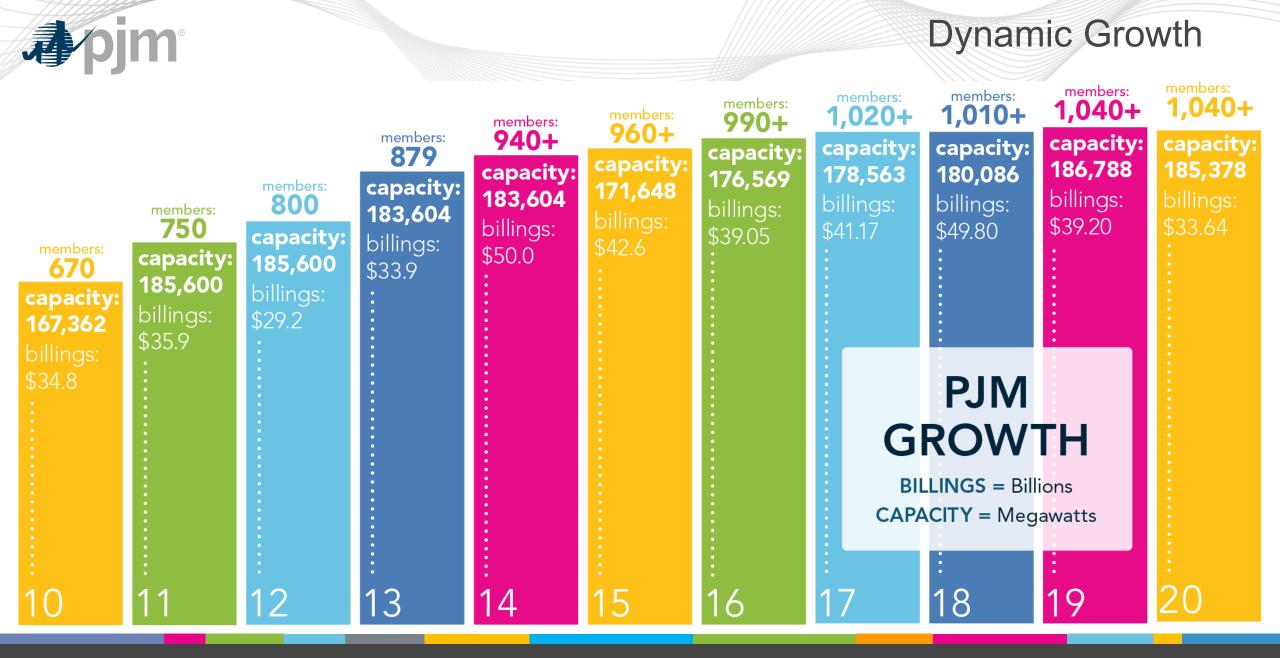
- Curtailment service providers
- Financial product participants
- Wholesale power marketers
- Generation owners outside PJM
- Transmission owners outside PJM
- Competitive load serving entities
- Generation or transmission developers (before projects are in service)



Sector Related Processes

Sector Selection Process

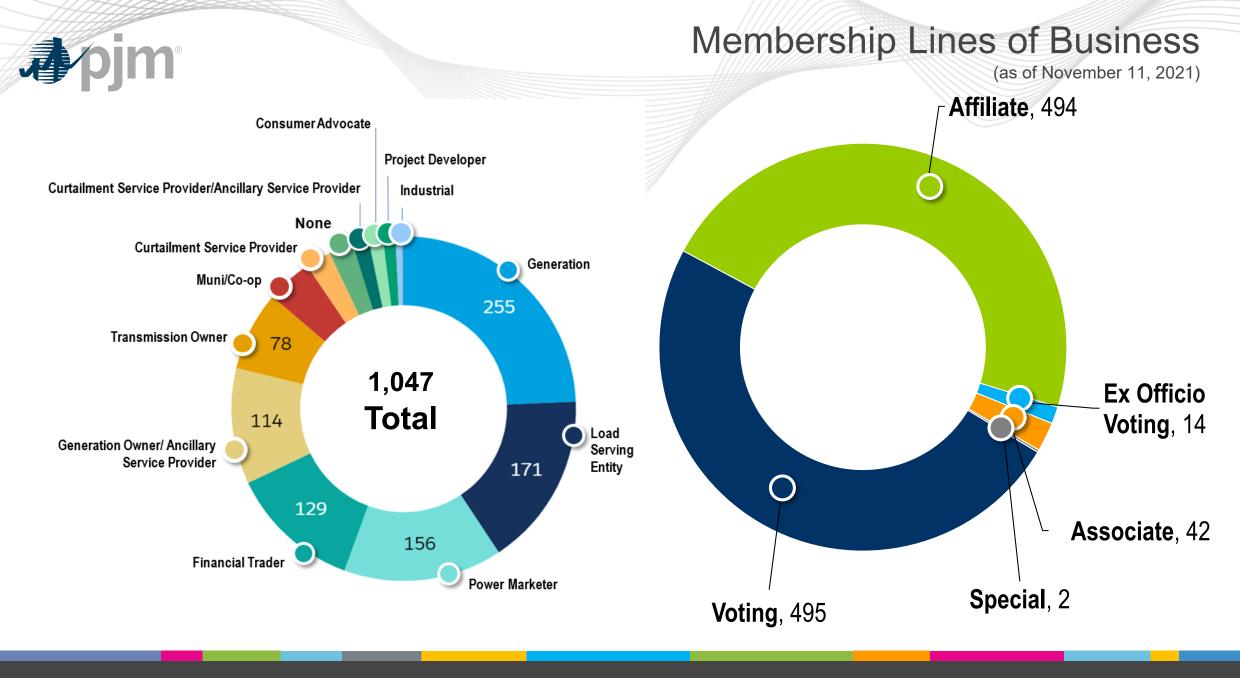
- New Members Initial Selection
- Existing Members Sector Recertification and Change Requests
- Sector Challenge Process
- Sector Usage
 - Committee Representation (Finance Committee, Liaison Committee, etc.)
 - Senior Standing Committee Voting



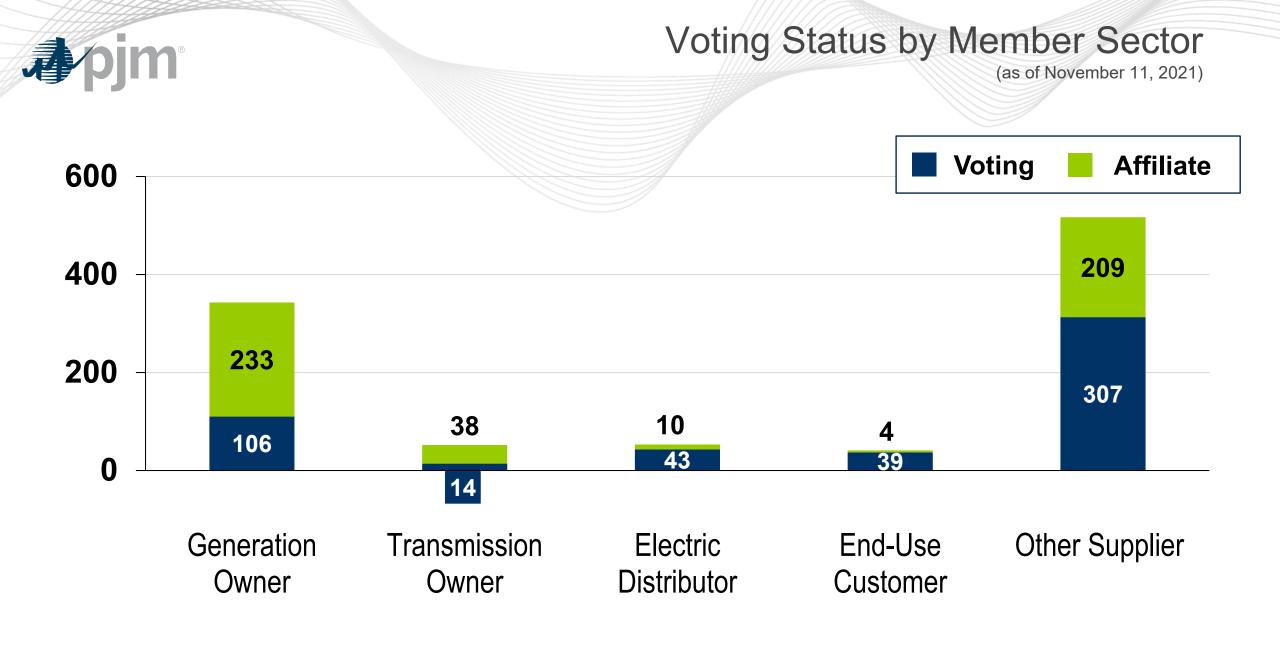


Membership Types

- Voting Members and Affiliate Members
 - Market Participation and Voting Rights
- Ex Officio Voting Members
 - No Market Participation but Voting Rights
- Associate Members
 - No Market Participation or Voting Rights
 - Can participate in stakeholder activities and PJM trainings.
- Special Members (Emergency Customer Load Reduction Program)
 - No Voting Rights



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Stakeholder Process Overview

Purposes of the Stakeholder Process

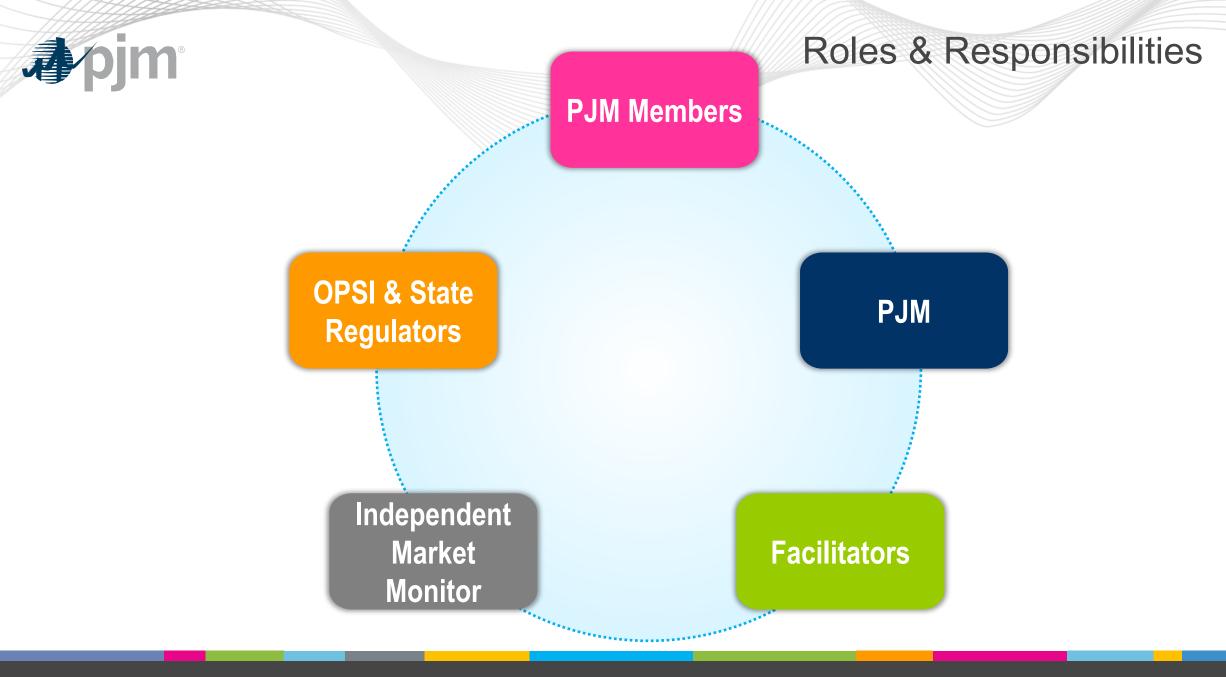
Educate each other on issues related to PJM markets, operations, planning, credit & risk, public policies and industry matters

Explore solutions, build consensus, and develop manual / governing document revisions which may help policymakers approve key laws and regulations

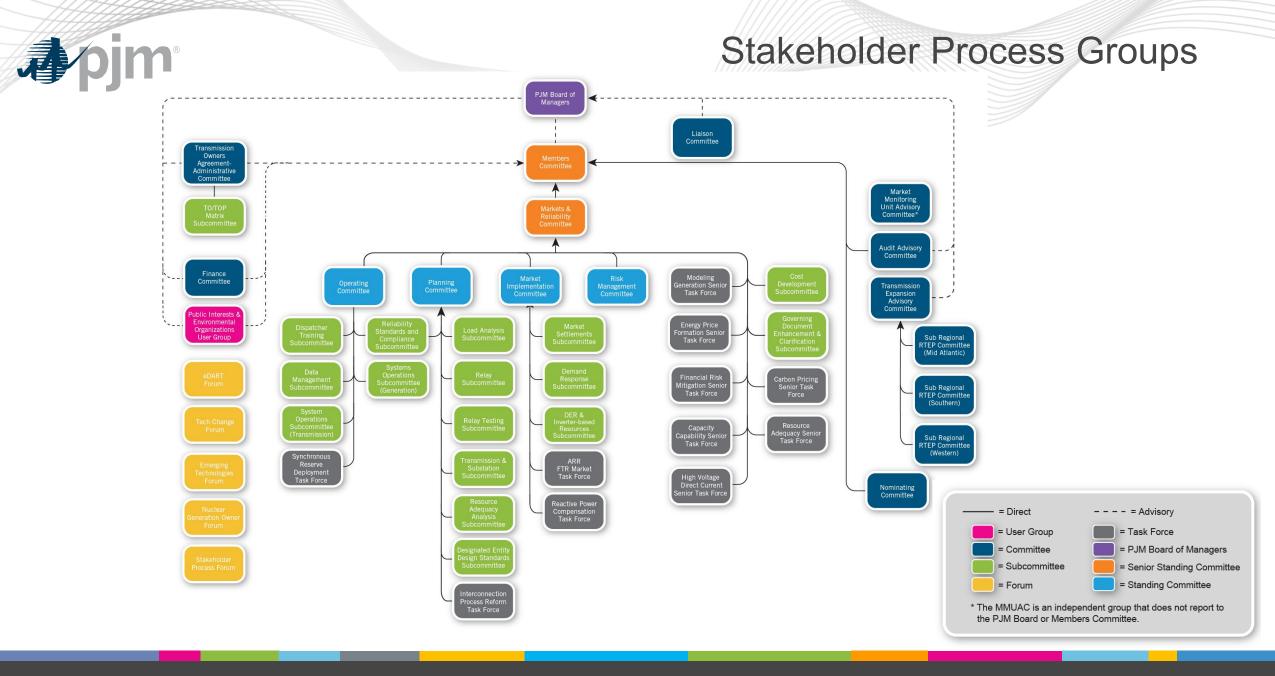
Enhance communication among members and between members and PJM management



Vet and approve/endorse changes to PJM markets, operations, planning and credit & risk as contained in the OA, Tariff, RAA and manuals



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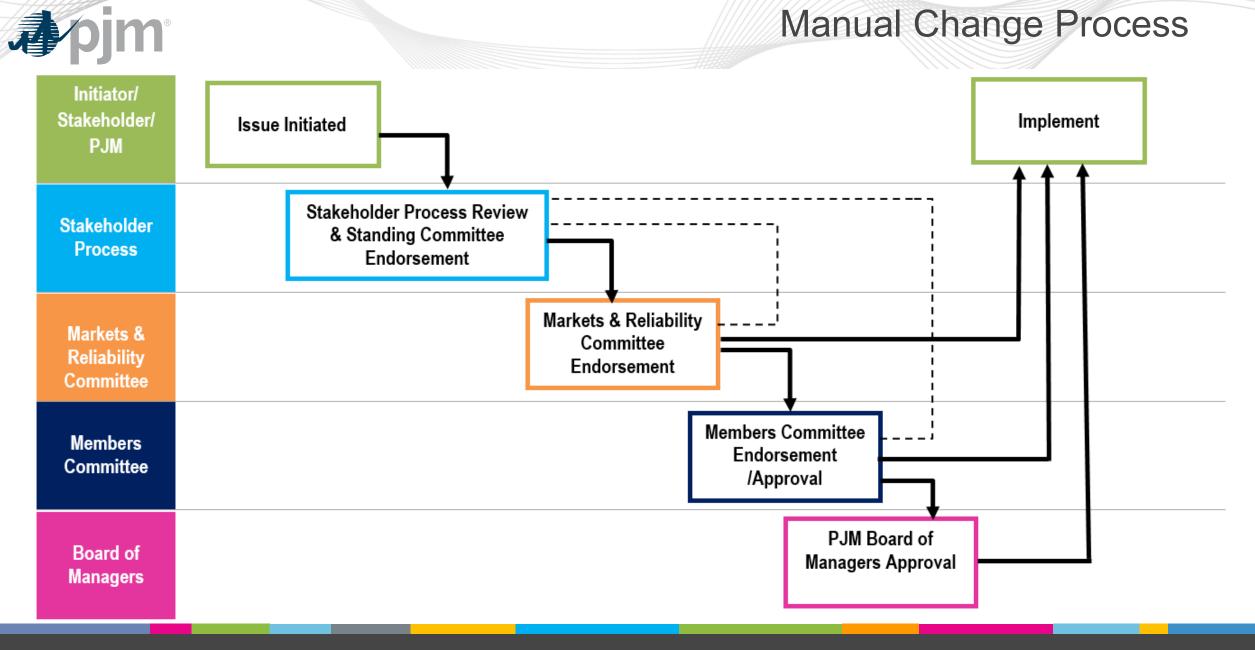
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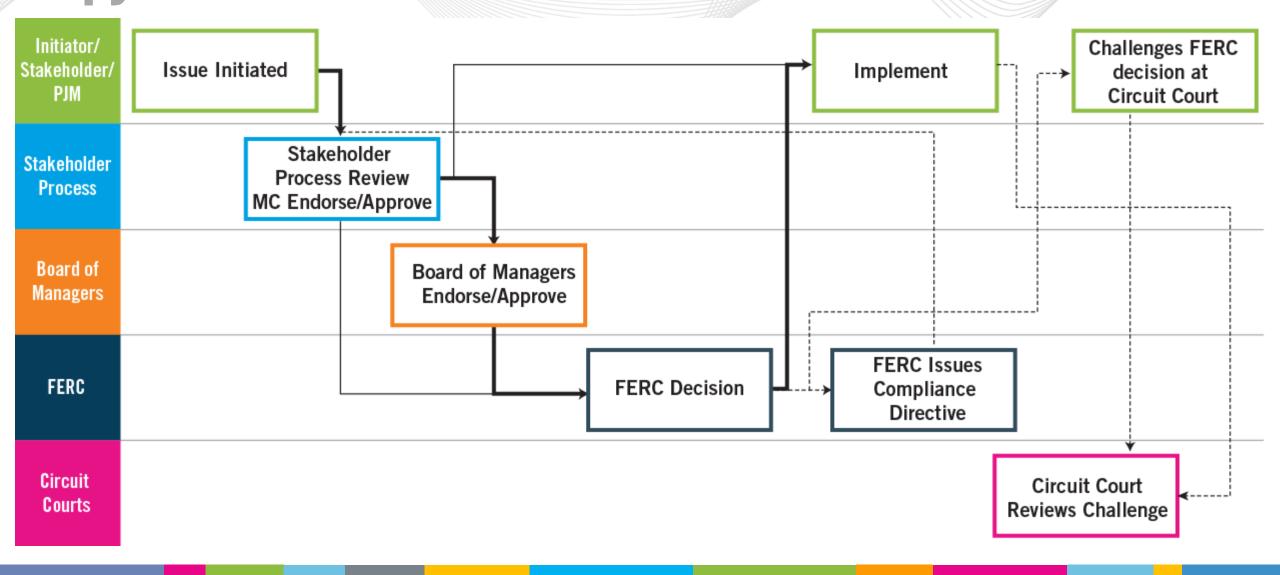
Stakeholder Process Overview



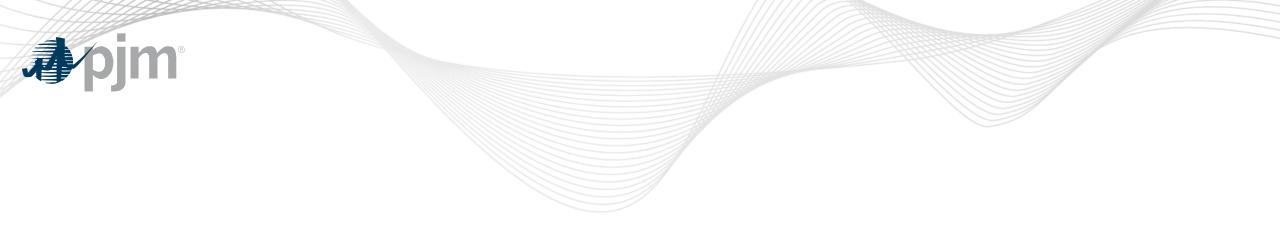
Manual Change Process



Governing Document Change Process



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Decision Making and Rules of Procedure



Non-voting

• Utilizes polling tool and requires no additional access

Voting

- Requires access to PJM's voting application
- Requires designation as a roster representative for the committee or group
- Proxy designation is available



Non-Voting

| | Stakeholder Group | Who Can Respond | Decision-Making Methodology | Threshold for Endorsement (passing) | Sector- Weighted Voting? | What moves up to Parent Committee? |
|------------|--|--|--|--|--------------------------------|--|
| (Polling) | Sub- Committee | Voting members and affiliates | Strive for consensus. | Tier 1: All members can live with the proposal. | No | If a consensus proposal cannot be forwarded on to parent committee, |
| Non-Voting | Task Force (Except Sr. Task Force) | Ex-Officio voting members Non-members | (Tier 1). If no consensus is achieved, produce multiple proposals (Tier 2). | Tier 2: At least three supporting voting members from two sectors. | | multiple proposals are narrowed down and all proposals meeting the threshold are forwarded to parent committee. |



Voting – Standing Committee & Sr. Task Force

| | Stakeholder Group | Who Can Vote | Decision-Making Methodology | Threshold for Endorsement (passing) | Sector- Weighted Voting? | What moves up to Parent Committee? |
|--------|---|--|--|---|--------------------------------|--|
| Voting | Sr. Task Force | Voting members and affiliates Ex-Officio voting members | Strive for consensus. If no consensus is achieved, then vote on multiple options. | Simple Majority | Na | All proposals that receive simple majority and are preferred over status quo by > 50% are forwarded on to the MRC, with the proposal with the |
| | Lower-Level Standing Committee (MIC/PC/OC/RMC) | | | and Preferred over Status Quo | No | highest majority presented as the main motion. Other proposals that receive a simple majority and are preferred over status quo by > 50% are considered alternative motions ranked in order of votes received |

** For a limited number of issues such as Charter approvals the threshold is 1/2.

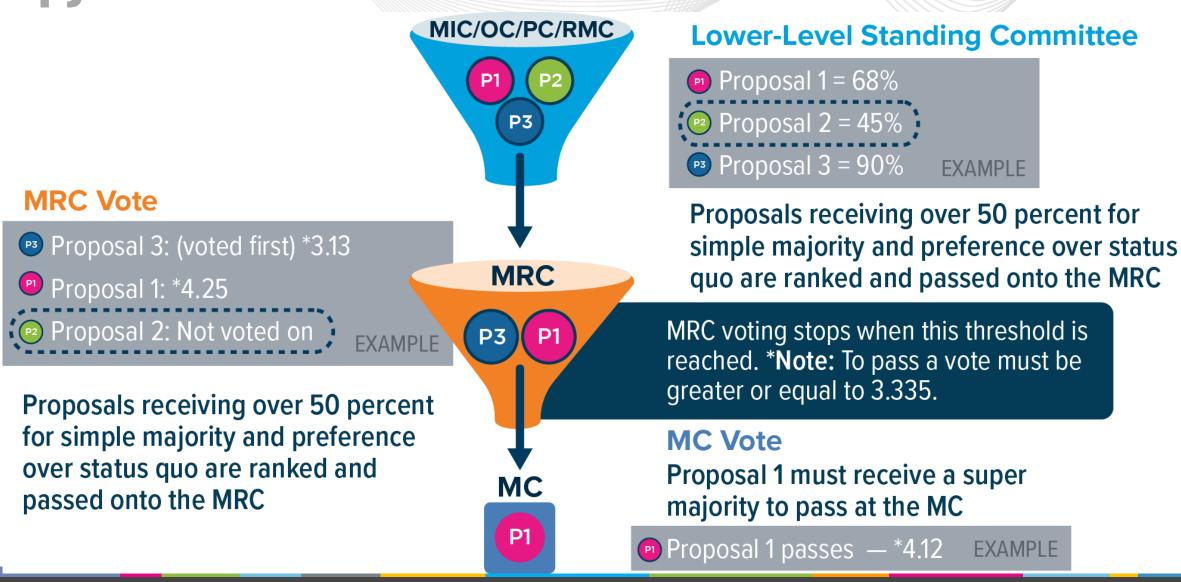


Voting – Sr. Standing Committee

| | Stakeholder Group | Who Can Vote | Decision-Making Methodology | Threshold for Endorsement (passing) | Sector- Weighted Voting? | What moves up to Parent Committee? |
|------|---|--|--|---|--------------------------------|--|
| ing | Sr. Standing Committee (MC only) | Voting members in good standing Ex-Officio voting members | Vote on main motion first. If that does not pass, then vote as detailed in motion voting order. | Exceed 2/3** | Yes | |
| Voti | Sr. Standing Committee (MRC only) | Voting members in good standing Ex-Officio voting members | Vote on main motion first. If that does not pass, then vote as detailed in motion voting order. | Exceed 2/3** | Yes | The first motion voted on that receives MRC endorsement is forwarded to the MC as the main motion. |

** For a limited number of issues such as Charter approvals the threshold is 1/2.

Standing Committee Voting Example





Sector-Weighted Vote Calculation Example

| Sector | For | Against | Abstain | % in Favor (of those voting For or Against) | |
|-----------------------------|------------------------------------|---------|---------|--|--|
| Electric Distributor Sector | 8 | 2 | 4 | 0.800 | |
| End-Use Customer Sector | 15 | 0 | 1 | 1.000 | |
| Generation Owner Sector | 10 | 10 | 5 | 0.500 | |
| Other Supplier Sector | 3 | 7 | 15 | 0.300 | |
| Transmission Owner Sector | 12 | 2 | 0 | 0.857 | |
| Sum | | | | 3.457 | |
| Threshold | Threshold .667 x 5 Sectors = 3.335 | | | | |



Rules of Procedure: Stakeholder Meetings

- PJM stakeholder meetings follow the rules of procedure outlined in Manual 34.
- Any procedure not specified in Manual 34, is governed by Robert's Rules of Order.



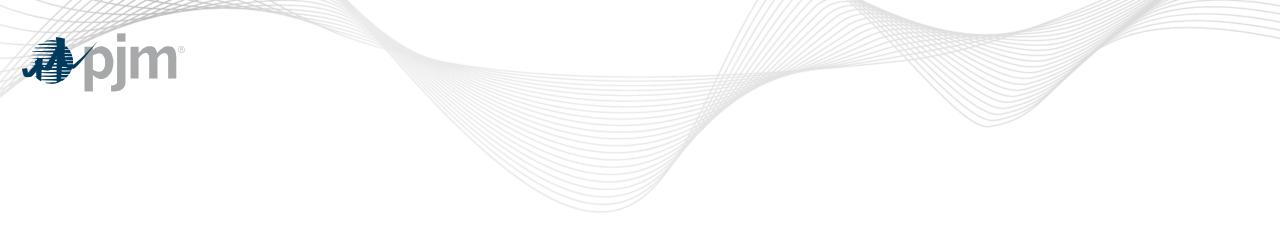


- Any Member may propose one or more amendments or technical corrections.
- The amendments must be must be germane to the specific issue.
- The amendments do not require a second.
- An objection can be registered to the proposed amendments
 - If not objected to, the amendment will be incorporated
 - If objected to, it can be moved as an alternative motion

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- Alternate motions require a mover and a second.
- The alternative motion must be must be germane to the specific issue and must be related to a discussion area that was vetted in the earlier CBIR process.
- Motion Voting Order
 - Main Motion followed by amendments/alternative motions in the order received
 - Truncated voting rules apply



Additional Resources and References



Getting Involved





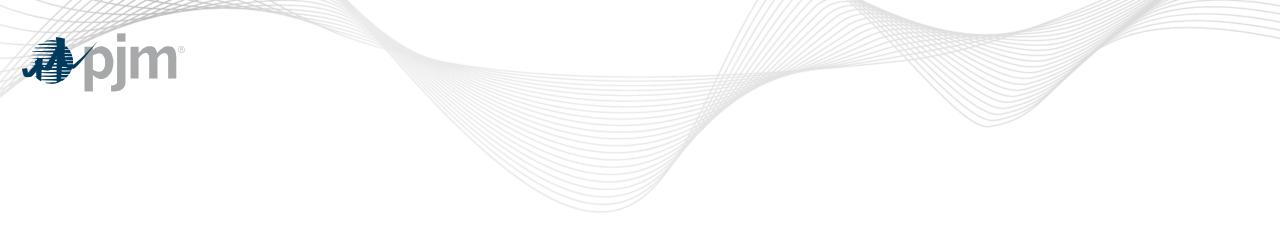
PJM Stakeholder Process Training: CBIR Process

- Roles
- Issue Initiation Process
- Mutual Gains Theory
- Consensus Based Issue Resolution (CBIR)
- Cake Example live practice
- Alternative processes
- Annual work planning process
- Getting Involved



Contact Information

PJM Stakeholder Affairs Stakeholder Affairs Team@pjm.com



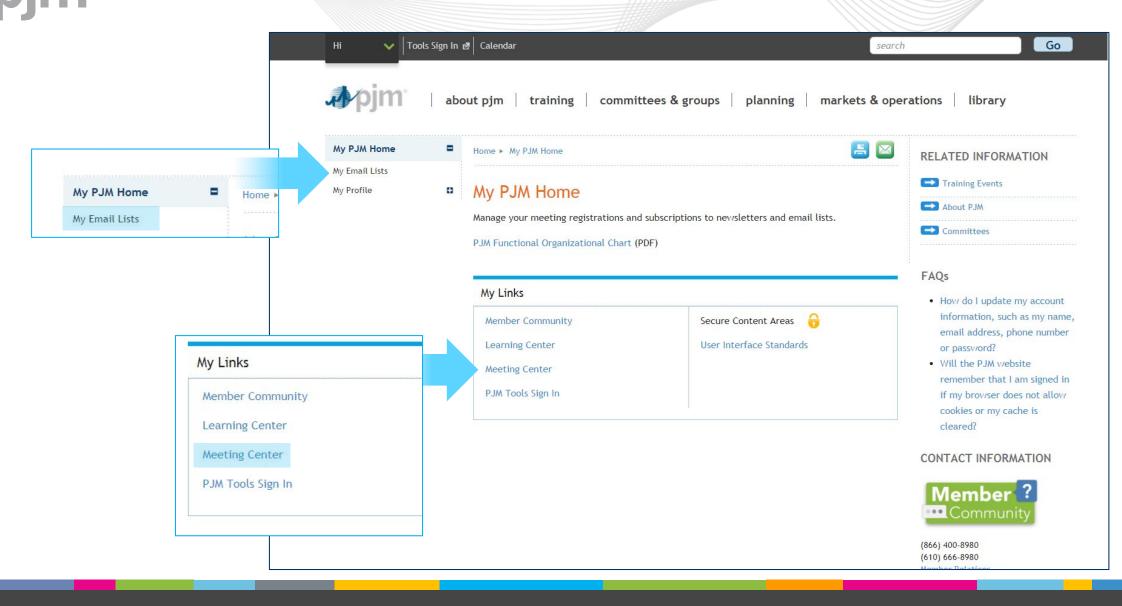
Appendix



Getting Involved

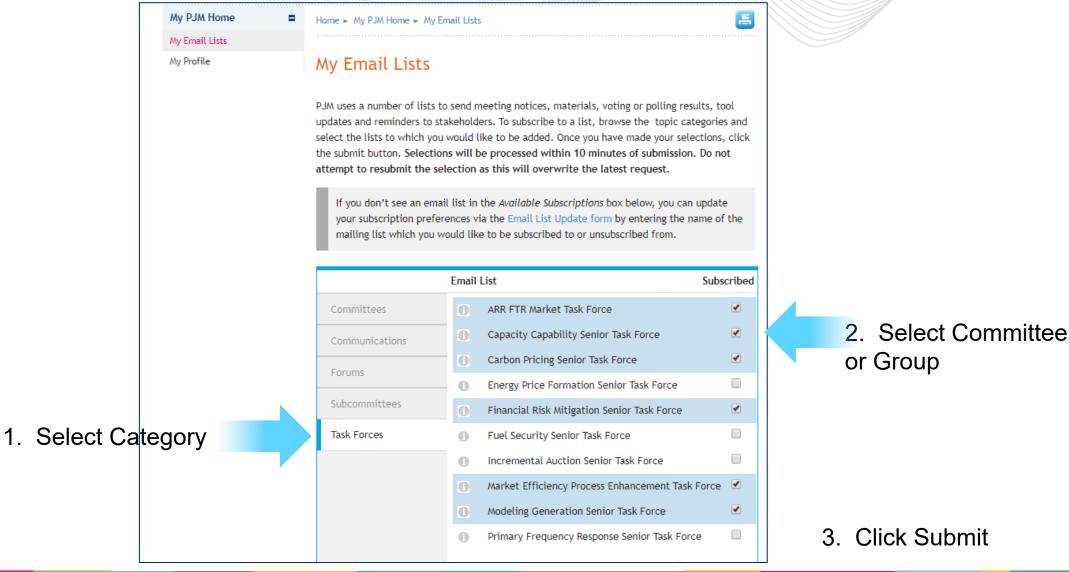
- Join email distribution lists to receive all future emails regarding this group
- Register for meetings in Meeting Center
- Join the roster for groups of interest (required for voting representatives)

Email Subscription

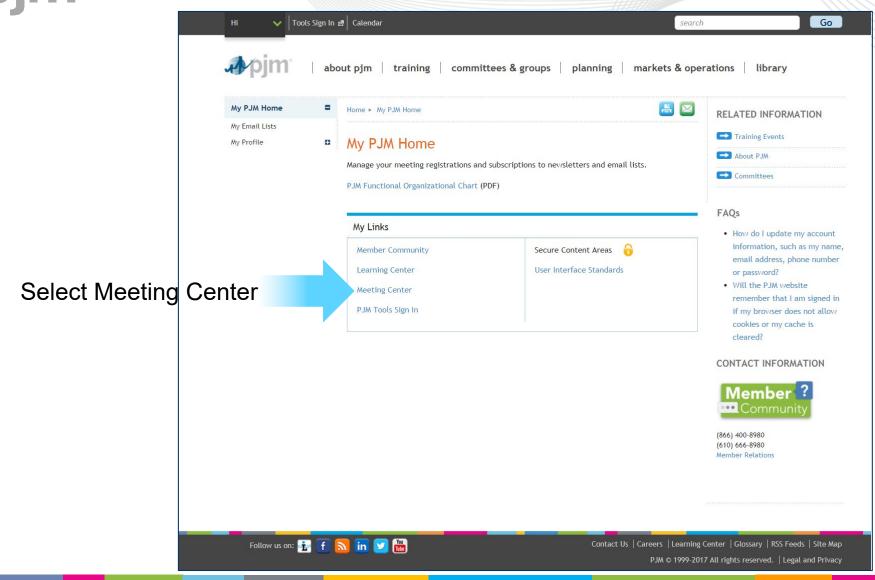












Meeting Registration

| Meeting Center | 1. Scr | oll through | the list of available meetings | | | |
|--|---|--|--------------------------------|------|--------|----------|
| Status Open Closed Registered | Showing results 1 - 15 of 241 Load My Filters Save My Filters Clear Filters | | | | Click | Register |
| Canceled | Meetin | Select: All N | Select: All None Register | | | |
| Committees & Groups | Select | Date/Time | Details | ŧ | Status | • |
| Markets & Reliability Committee Members Committee Rlapping Committee | | 4.7.2020Capacity Capability Senior Task Force9:00 a.m 4:00Conference Callp.m. EPTCapacity Capability Senior Task Force | | Open | | |
| | | | | | | |

2. Select Meeting

Apjm



Roster Update Form

- Individuals authorized to vote on behalf of the member company must be included on the roster.
- Rosters also provide contact information for other involved stakeholders.



Roster Update Form

Update roster members using the **Roster Update Form**.

| ₽ •pjm ∣ | abo | out pjm training committees & groups planning markets & op | erations library | | |
|--|-------------|---|---------------------------|-------------------|--|
| Meeting Center | | Home 🕨 Committees & Groups 🕨 Task Forces | RELATED INFORMATION | | |
| Pandemic Coordination | | Task Forces | Facilitator Feedback Form | | |
| Committees 🛛 | Task Forces | Roster Update Form | Access the form | | |
| User Groups | • | Task forces are temporary stakeholder groups that address | Stakeholder Process Quick | | |
| Subcommittees | | specific non-routine issues or other duties as assigned within | Guides & Templates | from any committe | |
| Task Forces | | the scope of a defined charter. They are disbanded upon completion of the specific work activity. | PDF M34 | or group page | |
| ARR FTR Market Task Force | | | PDF Committee Structure | | |
| Carbon Pricing Senior Task Force | | Open task forces can be found in the navigation to the left. | Diagram | | |
| Capacity Capability Senior Task Force | | Closed task forces | CONTACT INFORMATION | | |

Each member company can name up to four representatives, including one primary and three alternates.

Complete the form fields and click Submit

Roster Update Form

Home > Committees & Groups > Committees > Roster Update Form

Roster Update Form

This form is used to update your information with PJM and add or remove yourself from PJM stakeholder group rosters. Four representatives are permitted on each committee roster. To manage your email lists subscriptions, visit the My Email Lists page.

* Required

Representative Information

Please verify the contact information below and edit as needed. You can modify your profile information in Account Manager.

| First pame is required | Last name is required | | | |
|---------------------------|--|--|--|--|
| First name is required. | Last name is required. | | | |
| * Title | * Company | | | |
| | Select Member Company | | | |
| | If your company is not in the list above, plea | | | |
| | select 'Other' and enter the appropriate nam | | | |
| * Phone | * Email | | | |
| | | | | |
| Phone number is required. | Email is required. | | | |
| * Select type | If you are replacing a representative, please | | | |
| Primary | provide us with their name. | | | |
| Alternate | | | | |
| | | | | |
| | | | | |
| Manage Rosters | | | | |
| | | | | |